



Delaware Department
of Transportation
Civil Rights / DBE / ADA



July 2014

NEWS, EVENTS & INFORMATION

IN THIS ISSUE



Maryland State Highway Administration
Business Seminar & Networking

Thursday, August 14, 2014 University of Maryland, Eastern Shore,
Princess Anne, Maryland 21853

Bonding, Business Development Training, Social Media Marketing,
IT Contracting with SHA, Matchmaking and Networking

Opportunities, FREE ! Call Alice Cook 410-545-0316 or Yvette
Shelton 410-545-0329 to register.

Maryland State Highway Administration/Business
Seminar – August 14th

PennDOT P-3 Networking Event
– July 28th & July 29th

Office of Supplier Diversity Vendor Day
– August 6th

DeIDOT Vehicle & Equipment Auction
– July 24th

National Association of Women Business Owners
of Delaware – August 1st

Sussex County Open For Business
– August 21st

New Castle Small Business Open House
– July 24th

495 Update From DeIDOT

Delaware Registered Apprenticeship Program /
Daisy Construction

Eastern Minority Supplier Development Council

Current DeIDOT Open Projects & Other
Solicitations

PENNDOT - Rapid Bridge Replacement Project



The Commonwealth is taking advantage of the new P3 tool that Governor Corbett signed into law in 2012 to begin a new initiative to address the state's nearly 4,500 Structurally Deficient (SD) bridges. With the P3 approach, we can replace hundreds of these bridges more quickly; save money; and minimize the impact on the traveling public.

These SD bridges are not unsafe but pose a serious problem that jeopardizes our state's ability to grow economically and create jobs. Depending on how much funding is available, 200 to 1,000 bridges could be bundled together as part of the Rapid Bridge Replacement Project. The final number of bridges to be replaced depends on the level of transportation funding provided by the General Assembly.

[FAQ's from DBE Networking Meetings \(to be added at conclusion of meetings\)](#)

7/22/2014 - [Networking Sessions for DBE Firms and Development Entity](#)
[Candidates Presentations: Overview of PennDOT's Rapid Bridge Replacement Project](#)





PENNDOT - Rapid Bridge Replacement Project (CONT.)

The purpose of the event is to share information on the [Rapid Bridge Project](#) and to begin to establish the relationships that will result in increased DBE participation. There are four short-listed teams for this project. The final selection has not been made. The P3 leadership at PennDOT will make a presentation on the scope of the Rapid Bridge Project, as will the four teams. The DBE Supportive Services Center will also make a presentation. Following the presentations, there will be opportunities to network with the four teams and others at the event. Definitely bring enough for the four teams but there may be others that you want to share with. If you do not have marketing materials prepared – let us know as soon as possible. PennDOT can assist with this.

<http://www.pennsylvaniadbe.com/> - [READ THE FLIER](#)

- * Plenary Walsh Keystone Partners: Plenary Group, The Walsh Group, Granite Construction Company, HDR Engineering, HNTB Corporation and Infrastructure Corporation of America;
- * Keystone Bridge Partners: InfraRed Capital Partners, Kiewit, Parsons, The Allan A. Myers family of companies, DBi and American Infrastructure;
- * Commonwealth Bridge Partners: John Laing Investments, Fluor, American Bridge Company, Traylor Bros. Inc., Joseph B. Fay Co., STV Incorporated and Infrastructure and Industrial Constructors;

OFFICE OF SUPPLIER DIVERSITY (OSD) VENDOR DAY



Delaware's Government Support Services: Contracting Unit and Office of Supplier Diversity have partnered with the New Castle County Chamber of Commerce's Emerging Enterprise Center to invite you to **attend VENDOR DAY**

When: Wednesday, August 6, 2014 from 9:00am to 1:30pm

Where: In New Castle, at the New Castle County Chamber of Commerce, 12 Penns Way, New Castle, Delaware 19720

Cost: FREE

What to expect:

- * Explanation of how the State of Delaware purchases products and services
- * Turning the State's transparent business intelligence into a competitive advantage
- * Tips for submitting a successful proposal
- * Avoiding a non-responsive proposal
- * The roles and responsibilities of the State's central contracting unit
- * How to leverage the State's supplier initiatives to your advantage
- * Discussion session with State contracting personnel

Come learn tips to develop a successful proposal and to avoid being non-responsive and non-responsible, which are key elements of proposals. Some business owners attend more than once, feel welcome to join us!

Please see the attached flier for more information and a link to Vendor Day registration.

Register: This opportunity has 100 seats; registration is on a first come first served basis. [Register online today.](#)

DeIDOT VEHICLE AND HEAVY EQUIPMENT AUCTION

Delaware Surplus Services sells vehicles, heavy equipment and miscellaneous items on line all year long. The State of Delaware reserves the right to reject any and all bids. The Auctions are typically held at one of the following locations:

- Delaware Surplus Services, Governor Bacon Health Center, Delaware City, DE - [Directions](#)
- Department of Transportation Complex, 800 Bay Road, Dover, DE - [Get Directions](#)
- [Delaware State Police](#) Headquarters, 1441 N. DuPont Highway, Dover DE - [Get Directions](#)

Upcoming Online Auction

84 Assorted Vehicles and Miscellaneous Equipment

Opens: July 16, 2014 at 9:00 a.m. thru July 24, 2014 at 7:00 p.m.

Inspection: July 23, 2014 from 9:00 a.m. until 2:00 p.m.

Location: Delaware Department of Transportation Complex,
96 Sign Shop Road, Dover, DE 19901

Contact: Normajane Davall or Cheryl Griffin 302.836.7640

[Bid Here](#)

Upcoming Online Auction

35 Assorted Vehicles

Opens: July 23, 2014 at 9:00 a.m. thru July 31, 2014 at 7:00 p.m.

Inspection: July 30, 2014 from 10:00 a.m. until 3:00 p.m.

Location: Delaware Surplus Services, Governor Bacon Health Center,
Delaware City, DE 19706 -- [Directions to Location](#)

Contact: Normajane Davall or Cheryl Griffin 302.836.7640

[Bid Here](#)

Online Auctions are available through our contracted vendor Auction Liquidation Services:

National Association of Women Business Owners of Delaware (NAWBO DE)

First Friday:
Certifications for
Women Owned
Businesses

[Register Now](#)

Join NAWBO Delaware
and Michelle Morin,
State of Delaware
Office of Supplier
Diversity as we discuss
certifications for
women owned
businesses

<https://www.nawbodelaware.org/civ/icrm/event/info?reset=1&id=101>

Location

August 1, 2014
STAT Office Solutions
1201 Orange Street
(Delaware State
Chamber Building)
10th Floor
Wilmington, DE 19801

Registration

When

August 1st, 2014 9:00
AM through 10:00 AM

SUSSEX OPEN FOR BUSINESS

FOR IMMEDIATE RELEASE:

CONTACT: Bill Pfaff

July 7, 2014

(302) 856-1555

Sussex County Open For Business Announces New Location

Georgetown, DE – Sussex County Open for Business recently announced a new location for its free monthly business development sessions for existing and startup businesses. Starting July 17 from 8:30-10:30 a.m. the meetings will be held the third Thursday of every month at the Sussex County Emergency Operations Center at the Georgetown Airport.

Sponsored by the Sussex County Economic Development Action Committee Inc., (SEDAC) Sussex County Open for Business offers monthly meetings that provide one-stop-shop access to an array of organizations, agencies and resource partners who assist small businesses in funding, business consulting and training in Sussex County.

“Helping entrepreneurs start or grow their business and strengthening our local economy are the common goals of all the organizations who have routinely participated in Sussex County Open for Business over the last four years,” say Bill Pfaff, Sussex County Director of the Delaware Small Business Development Center (SBDC) and SEDAC Member.

To kick off the first meeting at the Emergency Operations Center and help Sussex County businesses prepare for hurricane season and other potential disruptions, July’s meeting will feature business preparedness information by the Delaware Business Resiliency Initiative. Funded through a U.S. Small Business Administration grant, this is a new Delaware SBDC program that provides assistance to businesses in Delaware through training, informational workshops

and one-on-one counseling as part of its mission to educate on preparedness and business continuity.

Launched in 2010, Sussex County Open for Business has fostered support and growth for startups and well established businesses representing a broad spectrum of sectors in the county including manufacturing, construction and services.

“Whether you’re a startup or established business looking for assistance in writing a business plan, marketing, business continuity planning or working with financial institutions, you can find in at Sussex County Open For Business,” says Pfaff.

Some of the organizations on hand to help entrepreneurs include the Delaware SBDC, Sussex County Economic Development Office, Delaware Economic Development Office, SCORE Delaware, U.S. Small Business Administration, PTAC of Delaware Program, YWCA Center for Women’s Entrepreneurship, Delaware Center for Enterprise Development/DSU, Southern Delaware Tourism, Delaware Manufacturing Extension Partnership and DTCC Entrepreneur Center, Delaware Office of Supplier Diversity, U.S. Department of Agriculture Rural Development, and Delaware Department of Transportation.

For more information about Sussex County Open for Business contact Bill Pfaff at (302) 856-1555 or wpfaff@udel.edu or go to www.sedac-de.org/open.



New Castle County is holding an Open House for Small Business Owners

When: Thursday, July 24, 2014 **Time:** 9:00 AM – 11:00 AM

Where: New Castle County Chamber of Commerce
New Castle Corporate Commons
12 Penns Way
New Castle, DE 19720

NCC Open for Business.....multiple resources, in one place, at one time!

A free program, and small-business resource for anyone starting a business or expanding their existing company.

The focus at each Open for Business event is to provide existing and startup businesses with access to the various organizations, agencies and resource partners who assist small businesses. For more information:

Visit the website: www.EECincubator.com/open

Or contact Frank DeSantis at desantisf@ncccc.com

New Castle County is Open for Business – Resource Partners

New Castle County Chamber of Commerce

www.ncccc.com

Greater Newark Economic Development Partnership (GNEDP)

www.greaternewarkde.com

SCORE Delaware

www.scoredelaware.org

City of Wilmington

www.ci.wilmington.de.us

Delaware Technical Community College

www.dtcc.edu

Small Business Administration (SBA)

www.sba.gov

YWCA-DE Center for Women's Entrepreneurship

www.ywcade.org/dcwe

First State Community Loan Fund

www.firststateloan.org

City of Newark

www.cityofnewarkde.us

Office of Supplier Diversity

<http://gss.omb.delaware.gov/osd>

Delaware Economic Development Office

www.dedo.delaware.gov

Delaware Manufacturing Extension Partnership (DEMep)

www.demep.org

Small Business Technology Development Ct.

www.dsbtdc.org

New Castle County

www.nccde.org

Press Release -- July 16, 2014

DeIDOT Updates I-495 Bridge Status - Repairs to I-495 Bridge Continue to Advance

Wilmington -- The construction of the 32 new underground support columns needed to repair the I-495 bridge were completed today and work to erect the jacking towers that will be used to lift the bridge deck back into alignment is ongoing.

Crews are also closing up the series of six-foot by six-foot holes that were made in the bridge deck. These holes were made to allow cranes to lower steel reinforcing cages, each 150 feet tall, into the cases that line each column prior to filling them with concrete.

Plans for the jacking process are being finalized and engineers hope to begin this phase of the project on the southbound side of the bridge within the next two weeks.

If the jacking operation goes well, DeIDOT will be able to open the southbound lanes of I-495, and then two weeks to a month later open the northbound lanes, although a specific date is still unknowable at this point. DeIDOT had originally estimated the southbound lanes would be open by Labor Day, September 1, but now believes the project could be open a few weeks earlier than expected.

For more information, contact DeIDOT Public Relations. 800.652.5600, 302.760.2080, or email: dotpr@state.de.us

July 14, 2014

CONSTRUCTION CAREER

get paid while you train. Daisy Const. Co. has immediate opening for a Laborer Apprentice.

Paid on-the-job training and paid Vo-tech school costs. This is a Delaware *Registered Apprenticeship Program*. You do not have to be a Resident of Delaware. Some construction background preferred, but not required. You will be paid a base wage at entry level, while working and night school will also be paid. You will be required to attend night school, 2 nights per week from September to May of each year. Daisy Const. is an Equal Employment Opportunity employer. Veterans, minorities and women are encouraged to apply

If interested respond to this posting, or fax interest to 302-658-0618 or e-mail: estepp@daisyconstruction.com

EMSDC General Meeting - "Demystifying Success Series"

When: Friday July 18, 2014, from 11:00 AM to 3:00 PM EDT

Join in the conversation with the 2013 EMSDC Corporate and Supplier Choice Awards Winners. Find out their secrets to success! They will share information on their successful business approaches and strategies to compete in a global economy.

Meet your colleagues, industry peers, current and potential customers or suppliers for networking opportunities.

Learn from keynote speaker, Ralph G. Moore's presentation on:

"The 21st Century Supplier Diversity Playbook"

Ralph Moore, President of RGMA, will examine the challenges facing supplier diversity stakeholders in our efforts to facilitate expanded opportunities for minority suppliers. The presentation will also explore new strategies for MBEs, supplier diversity professionals, chief procurement officers and advocacy groups that will overcome these challenges and produce measurable results in the future.

Click on the link below to register.

[Get more information](#)

[Register Now!](#)

Christine Robertson Director, Public Affairs and Events EMSDC crobertson@e-msdc.org 215-569-1005

DelDOT Open Projects

www.bids.delaware.gov

<u>OPEN</u>	<u>TITLE</u>	<u>CLOSE</u>
7/7/2014	Lighting Replacement, Interstate/Expressways, Open End, T201409001 9%DBE	8/5/2014
7/14/2014	Maintenance of Traffic Services, Statewide, Open End, T201408303	8/12/2014
	MANDATORY PRE-BID MEETING FOR THIS CONTRACT AT 10:00 A.M. ON THURSDAY JULY 24, 2014 IN THE BIDDERS ROOM AT THE DelDOT ADMINISTRATION, 800 BAY RD	
7/21/2014	Transmitter - Traveler's Information Station, WTMC, DOT1413	8/12/2014
7/21/2014	Fog Seal and Sand Seal, Statewide, FY 2014 ,T201406802	8/12/2014
7/18/2014	Automated Oversize/Overweight Vehicle Routing Solution, DOT141720	8/19/2014
7/21/2014	Drainage Improvements Open-End, Central Dist, FY15-17 , T201403501	8/19/2014
7/21/2014	Customer Satisfaction Surveys & Research Services, DOT141688	8/20/2014
	DBE GOALS SET ON FEDERAL TASKS FOR THIS PROJECT	



IMPORTANT DELDOT CONTACTS

DBE PROGRAM CERTIFICATION (DeIDOT)

Delaware Dept. of Transportation (DeIDOT), 800 Bay Road, Dover, DE 19901
Call or Federal Aid Transportation Projects/Disadvantaged Business Enterprise
www.dbe.deldot.gov

Ramon Ceballos, DBE Program Manager	302-760-2032
Amy Miller, DBE/EEO Specialist (New Applications/Active Projects)	302-760-2627
Crystal Smith, DBE/EEO Specialist (Annual Review/Active Project)	302-760-2029
Hazel Hall, DBE/EEO Specialist (Compliance/Complaints)	302-760-2054

CIVIL RIGHTS (DeIDOT)

Delaware Dept. of Transportation (DeIDOT), 800 Bay Road, Dover, DE 19901
Call for DBE Program, ADA, Complaints, EEO and Supportive Services
www.civilrights.deldot.gov

Kathrina Stroud, Administrator	302-760-2555
Tamarra Banks, Administrative Specialist (DBE, Support Service)	302-760-2035
John McNeal, ADA Coordinator	302-760-2467

CONTRACT ADMINISTRATION (DeIDOT)

Delaware Dept. of Transportation (DeIDOT), 800 Bay Road, Dover, DE 19901
Call for DeIDOT Construction and Consultant Projects Registration, and Bids/RFPs
<http://deldot.gov/information/business/>

Jim Hoagland, Contract Administrator	302-760-2036
Karen Martz, Operations Specialist (Contractor Registration)	302-760-2031
Wendy Henry, Consultant Coordinator	302-760-2531
Susan Robinson, Administrative Specialist(Consultant Registration)	302-760-2034
Scott Gottfried, Competitive Bid Coordinator	302-760-2033
Automated Apparent Lowest Bidder – Closed Construction Projects	302-760-2030

Delaware
Department of
Transportation
Civil Rights / DBE
/ ADA

DELDOT ADMIN
800 BAY ROAD
DOVER, DE 19901