

# Supplier Diversity (OSD) and Small Business Focus (SBF) Program- ACCESS TO STATE OPPORTUNITIES



OFFICE OF SUPPLIER  
DIVERSITY

# The positive trend for Diverse Suppliers continues:

- Spend with the Supplier Diversity community has **increased by 195%** throughout Governor Markell's Administration.
- Since Governor Markell took office in 2009, state spend with the Supplier Diversity Community has **tripled** from \$40.7Million in FY2009 to \$120.4Million in FY2014.

# The positive trend for Diverse Suppliers continues:

- In FY2014, the State of Delaware spent an all-time high of **\$120.4Million** with the Supplier Diversity Community. This is an increase of \$19.9Million or 19.82% over FY2013.

# The positive trend for Diverse Suppliers continues:

- DOE & 19 School Districts collective spend **increased by 63.6%** over FY2013 with the certified Supplier Diversity community.

# Growth in the Supplier Diversity Certified community:

- The number of certified firms **increased by 349 businesses** from 2,316 to 2,665 during FY2014, a 15.07% increase.
- Executive Order 44 enhanced the state's Supplier Diversity community with the addition of businesses owned by **Individual with DisAbilities**.

# Growth in the Technology Sector by OSD community:

- The Professional, Scientific, and Technical Services sector experienced a **7.21% growth** in the number of certified firms in the past year.

# Creation of a Small Business Focus (SBF) program

- Executive Order 44 created a new program to increase access to state opportunities for **small businesses** of a unique size, based on a three year average of the number of employees and gross sales.

# Executive Order 44

<http://www.governor.delaware.gov/orders/EO44.pdf>

STATE OF DELAWARE



EXECUTIVE DEPARTMENT  
DOVER

**Executive Order  
Number Forty-Four**

TO: HEADS OF ALL STATE DEPARTMENTS AND AGENCIES

RE: ENSURING REPRESENTATION OF MINORITY AND/OR WOMEN BUSINESS ENTERPRISES, VETERAN-OWNED BUSINESSES, AND BUSINESSES OWNED BY INDIVIDUALS WITH DISABILITIES IN DELAWARE'S SUPPLIER DIVERSITY INITIATIVES, AND RESCINDING EXECUTIVE ORDERS NO. 14 AND NO. 29



# Goals of the OSD & SBF Programs:

- Increasing access to opportunities;
- Create a certification program;
- Create a Directory;
- Encourage the revising of agency Supplier Diversity Plans; and
- Measuring, analyzing, and reporting on spend for OSD & SBF companies.



# OSD Program Eligibility

To be eligible, a business must meet the following criteria:

- The business (sole-proprietorship, partnership, corporation or joint venture) is at least 51 percent owned, controlled and actively managed by:
  - Women; or
  - members of the following Minority groups: African Americans, Asian/Pacific Americans, Hispanic Americans, Native Americans, and Subcontinent Asian Americans; or
  - Veteran or Service Disabled Veteran owned business as verified by VetBiz.gov;
  - Individual with Disabilities; and is
- Operating as for profit business with “useful business functions”; and
- An out-of-state company must first be certified in its home state before it can be considered for certification in Delaware. This must be a state-level certification, if available.



# SBF Program Eligibility

To be eligible, a business must meet all of the following criteria:

- Be owned by U.S. Citizen(s) or Permanent Resident(s);
- Be a For-Profit business with “useful business functions”;
- Be within one of the six industry sectors and at or under the eligibility size caps identified below; and
- Operate free from the control of a business larger than the eligibility size caps identified below.



Industries	NAICS <sup>1</sup> sectors* (initial code numbers)	eligibility and graduation point size caps FTE Gross sales (full time equivalents)	
Based upon a 3 year average			
Architecture & Engineering Services	541 237	none	< \$3,500,000
Construction	23	< 250	< \$7,000,000
Manufacturing	31 32 33	< 250	none
Retail	42 44 45	< 25	< \$3,500,000
Service	various	< 50	< \$3,500,000
Wholesale	42	< 50	none



# North American Industry Classification System (NAICS)

<http://www.census.gov/eos/www/naics>

The screenshot shows the homepage of the North American Industry Classification System (NAICS) website. At the top, there is a navigation bar with the United States Census Bureau logo and several menu items: Topics (Population, Economy), Geography (Maps, Geographic Data), Library (Infographics, Publications), Data (Tools, Developers), About the Bureau (Research, Surveys), and Newsroom (News, Events, Blogs). Below the navigation bar, the main heading reads "North American Industry Classification System". A secondary navigation bar contains buttons for Main, History, Development Partners, Federal Register Notices, NAPCS, and FAQs. The page is divided into three main sections: "NAICS Search" on the left, "Introduction to NAICS" in the center, and "Announcements" on the right. The "NAICS Search" section includes three search boxes for the years 2012, 2007, and 2002, each with a "Search" button. Below the search boxes is a "Downloads/Reference Files/Tools" section with a list of links: 2012 NAICS, 2007 NAICS, 2002 NAICS, 1997 NAICS, Concordances, and NAICS Update Process Fact Sheet [PDF, 37KB]. A "Contact Us" section provides an email address: [naics@census.gov](mailto:naics@census.gov). The "Introduction to NAICS" section contains three paragraphs of text explaining the system's purpose, development, and availability. The "Announcements" section lists three recent updates with their dates and file sizes: August 08, 2014 (292KB), May 22, 2014 (324KB), and February 11, 2014 (40KB).

[PDF] or denotes a file in Adobe's [Portable Document Format](#). To view the file, you will need the [Adobe® Reader®](#) available [here](#).



# How long does Certification last?

## OSD

- The certification is a three (3) year certification and requires renewal.
- Eligibility is based upon:
  - (1) Continued ownership and control by eligible owner(s),
  - (2) Current DE Business License,
  - (3) Current professional licenses (if required for the industry),
  - (4) Out of state based firms hold certification in their home state or VetBiz/WBENC/NMSDC.The need to verify the ongoing eligibility is an ongoing need.

## SBF

- The certification is a one (1) year certification and requires renewal annually.
- Eligibility size cap is based upon one or all of the following three-year averages:
  - (1) gross sales,
  - (2) number of full-time equivalents (employees), or
  - (3) both.The need to verify the size of a business to check eligibility based upon a three year average is an ongoing need.



# What documents do I have to provide with my application?

- OSD & SBF: Completed application (Notarized);
- OSD & SBF: Proof of citizenship or permanent residency;
- OSD & SBF: All relevant Professional Licenses, certificates of training, and degrees held by the company or its owners/employees if required in industry;
- OSD & SBF: Delaware Business License (caveat);
- OSD & SBF: of the existence of and ownership of the business enterprise; and
- SBF ONLY: Most recent three (3) years of your firm's tax returns (gross receipts) – FIRST PAGE ONLY.



# Which OSD Application should I use?

<http://gss.omb.delaware.gov/osd/certify.shtml>

## Full OSD Application

is for business enterprises not already OSD Certified.

## Specialized Application

is for businesses already Certified as any of the following:

Disadvantage Business Enterprise (DBE) programs: 49 CFR Pt 26

Delaware Dept. of Transportation (DeDOT)

Maryland Dept. of Transportation (MD DOT)

Pennsylvania Unified Certification (PAUCP or PennDOT)

City of Wilmington, Minority Business Enterprise Office (DBE)

Center for Veterans Enterprise (VetBiz.gov)

Women Business Enterprise National Council (WBENC)

National Minority Supplier Development Council (NMSDC)

You must attach a copy of such certification.



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# Which SBF Application should I use?

<http://gss.omb.delaware.gov/osd/certify.shtml>

## Full SBF Application (10 questions)

is for business enterprises not already OSD Certified.

## Specialized Application (6 questions):

is for businesses already OSD Certified as any of the following:

MBE Minority Business Enterprise

WBE Woman Business Enterprise

VOBE Veteran Owned Business Enterprise

SDVOBE Service Disabled Veteran Owned Business Enterprise

IWDBE Individual with DisAbilities Business Enterprise



# Benefits of OSD & SBF Certification

- Your business is listed in the State of Delaware online Directory of Certified Businesses

<http://directory.osd.gss.omb.delaware.gov/index.shtml>

- Your business is included in under-threshold three written quote procurement opportunities



# Directory of Certified Businesses

<http://directory.osd.gss.omb.delaware.gov/>



Office of Management and Budget : Government Support Services : Office of Supplier Diversity : Directory Search

## HOME

[Director's Letter](#)  
[About Agency](#)  
[FAQs](#)  
[Employment](#)  
[Contact Information](#)

## SERVICES

[Beneficial Business Events](#)  
[Certification](#)  
[Recertification](#)  
[Contractor Registration Application](#)  
[Directory of Certified Businesses](#)

## INFORMATION

[2nd Tier Reporting Form](#)  
[DE Certification Flowchart](#)  
[Informational Video Series](#)  
[Newsroom & Spend Reports](#)  
[SDC Meeting Minutes](#)  
[Strategies for Success Presentation](#)  
[Supplier Diversity Plans](#)  
[Under Threshold Form](#)



## Directory of Certified Businesses

### Search the Directory

[Helpful Search Tips](#)

Please visit the [North American Industry Classification System \(NAICS\)](#) for additional information.

For a complete directory of all businesses certified in either program select the program title below.

### Office of Supplier Diversity

[Minority Business Enterprise \(MBE\)](#)  
[Woman Business Enterprise \(WBE\)](#)  
[Veteran Owned Business Enterprise \(VOBE\)](#)  
[Service Disabled Veteran Owned Business Enterprise \(SDVOBE\)](#)  
[Individual with Disabilities Owned Business Enterprise \(IWDBE\)](#)

[Full OSD Directory](#)

### Small Business Focus

[Architecture & Engineering Industry Firms](#)  
[Construction Industry Firms](#)  
[Manufacturing Industry Firms](#)  
[Retail Industry Firms](#)  
[Service Industry Firms](#)  
[Wholesale Industry Firms](#)

[Full SBF Directory](#)

For assistance call the Office of Supplier Diversity at 302-857-4554



# OSD

## Office of Supplier Diversity

Minority Business Enterprise (MBE)

Woman Business Enterprise (WBE)

Veteran Owned Business Enterprise (VOBE)

Service Disabled Veteran Owned Business  
Enterprise (SDVOBE)

Individual with Disabilities Owned Business  
Enterprise (IWDBE)

Do not use the following URL

[Full OSD Directory](#)



# SBF

## Small Business Focus

Architecture & Engineering Industry Firms

Construction Industry Firms

Manufacturing Industry Firms

Retail Industry Firms

Service Industry Firms

Wholesale Industry Firms

[Full SBF Directory](#)



# Vendor Detail

## Moorway Painting Management Contracting Co., Inc.

OSD

SBF

**OSD Certification Number:** DE03100377  
**SBF Certification Number:** SBF14011001  
**ATTN:** Rahim El  
**Address:** 3037 N. Market Street  
Wilmington, DE 19802  
**Phone:** 302-764-5002  
**Fax:** 302-633-6109  
**Email:** rahimel@moorwaymanagement.com  
**Website:** www.moorwaymanagement.com

### Associated Group(s):

**OSD Industry Type:** Building Trade  
**SBF Industry Type:** Construction  
**OSD Certification:** DelDOT, MBE, WilmCity  
**OSD Type:** African American, Small Business

### Business Description:

General contracting services, our specialty services to others are: framing and drywall systems, painting and industrial coatings, property management, and maintenance services.

### NAICS Description(s):

236118 -- Residential Remodelers  
238310 -- Drywall and Insulation Contractors  
238320 -- Painting and Wall Covering Contractors

## P.C. Supplies, Inc.

SBF

**SBF Certification Number:** SBF14041023  
**ATTN:** R. Scott Martin  
**Address:** 1003 S. Chapel Street, Suite A  
Newark, DE 19702  
**Phone:** 302-368-4800  
**Fax:** 302-368-5288  
**Email:** Scott@PCSupplies.com  
**Website:** www.PCSupplies.com

### Associated Group(s):

**SBF Industry Type:** Retail, Service, Wholesale  
**OSD Type:** Small Business

### Business Description:

P.C. Supplies is a local company providing IT products and services. Products include but are not limited to: computers, parts, peripherals, network, switches, routers, software, printers, supplies, projectors, cameras, DVR's, consulting, repair, toners, ink, fax machines, laptops, servers, security, cables, GPS, keyboards, mice, CD's, DVD's surge protectors, UPS, backup drives, Microsoft, Adobe, Acronis, Symantec, Western Digital, LaCie, Kingston, Kensington, Logitech, Tripp Lite, APC, Maxell, Fujitsu, Hewlett Packard, Compaq, IBM, Lenovo, Acer, Viewsonic, Dell, Brother, Canon, Fuji, Hitachi, Epson, Cicso, Symbol, Xerox, Zebra, Lexmark, OKI, OKIDATA, Samsung, LG, Planar, Getal, Panasonic, Axis, Wacom, Adesso, ASUS, SYBA, Imation, DYMO, Fargo, Fluke Networks, Cony, Konia Minolta, WASP, Verbatim, Startech, SIIG, 3M, Kodak, Metro Vac, Toshiba, Belkin, Blackbox, Bosch, C2G, Cyberpower, D-Link, Batteries, InFocus, Honeywell Speco, Viewz, Intel, Lorex, Night Owl, Memorex, TDK, Motorola, NE Video, Data, Storage, Anti-virus education, Academic. Services incl



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# Procurement Thresholds – Understanding the dividing lines

Procurement Classification	Spend Range 1 (under threshold)	Spend Range 2 (under threshold)	Spend Range 3 (over threshold)
Materiel & Non Professional Services	Less than \$10,000 (annual spend)  Open Market	\$10,000 - \$24,999 (annual spend)  3 Written Quotes	\$25,000 and over (annual spend)  Formal Procurement (RFP/ITB)
Public Works	Less than \$50,000 (contract term)  Open Market	\$50,000 - \$99,999 (contract term)  3 Written Quotes	\$100,000 and over (contract term)  Formal Procurement
Professional Services	Less than \$50,000 (contract term)  Open Market	N/A	\$50,000 and over (contract term)  Formal Procurement



# Join GSS and OSD

## Upcoming Dates To Save In Your Calendar

February 12 – School District Vendor Day- Dover

March 11 – Alliance Mid-Atlantic Small Business  
Procurement Fair – Wilmington

March 17 - Vendor Day: How to Do Business  
with the State of Delaware –  
(location tba)



<http://mymarketplace.delaware.gov>

Delaware.gov | Text Only

Governor | General Assembly | Courts | Elected Officials | State Agencies

State of Delaware  
The Official Website of the First State

Your Search...

Phone Numbers Mobile Help AA Size Print Email

mymarketplace.delaware.gov Delaware's Procurement Portal

# Selling to the State

Your guide to the state's procurement practices

## Welcome

Welcome to the **State of Delaware Procurement Portal** - An all-inclusive site providing information on how to do business with the state.

## I Found It Cheaper

In an effort to ensure the State is getting the best value on all purchases under central contracts OMB's Government Support Services now offers our new "**I Found It Cheaper**" website where you can submit real prices for real products. GSS then compares our value to your suggestions, so please let us know if you have found a better deal.

[Submit Your Suggestions](#)

[Bids](#) | [Contracts](#) | [Agency Resources](#) | [Vendor Resources](#) | [Results Delaware](#) | [Contact Us](#) | [Related Links](#)

• [bids.delaware.gov](#)

• [Small Purchase Procedures](#)

• [Vendor Registration](#)

DelDOT Civil Rights Summit 201



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# Bids.delaware.gov

**Bid Solicitation Directory** Register for e-mail notifications RSS

The Bid Solicitation Directory is the State's central repository across all three branches of state government that have an open Request for Information (RFI), Request for Quote (RFQ), Invitation to Bid (ITB), and/or a Request for Proposal (RFP). The goal of this directory is to provide a centralized location to find state RFIs, ITBs and RFPs without requiring knowledge of the specific structure of state government.

Please take a moment to register for any area of business you may wish to receive notification on here: <https://denotificationsservices.bbcportal.com/>. Please see the [Step by Step Guide](#) on how to register.

For more information about working with the State on bids, please see the [Doing Business with the State Topic Page](#).

Disclaimer:

- Information provided on this website is intended solely to provide general information on matters of interest to the reader of this page, who accepts full responsibility for its use.
- Due diligence has been followed to ensure the links in this service are accurate and complete; however, this service may contain some forms and/or contain outdated links.
- The bids and proposals listed may fall under the terms of [29 Del. C. § 6926, Multiple Source Contracting](#).
- Any amendments made to the initial postings on this page will appear as a separate item under the initial posting's details. It is the viewer's responsibility to download and read any applicable updates and amendments.
- Neither the State of Delaware nor any State entities that supply information through this service, nor any of their employees, make any warranty or assume any legal liability or responsibility for the timely delivery of information updates through this service.

Please [contact us](#) if you discover any outdated links or have suggestions regarding this page.

[Recently Closed Solicitations](#) | [Solicitations Not Awarded](#) | [Awarded Contracts](#) | [Archived Contracts](#)

▲ Ad Date ▼	▲ Agency ▼ (Agency Acronyms)	▲ UNSPSC ▼ (UNSPSC Information)	▲ Contract Title/Description ▼	▲ Deadline Date ▼
1/24/2014	DSU	8411	<a href="#">Auditing Services</a>	3/6/2014
1/22/2014	SUS	8110	<a href="#">Architectural and Engineering - Industrial Shops (CN1240B)</a>	2/6/2014
1/22/2014	SUS	8110	<a href="#">Architectural and Engineering - HVAC Renovations (CN1240)</a>	2/6/2014
1/21/2014	HSS	8511	<a href="#">Drug Court Diversion Program Services</a>	3/11/2014



# Procurement Contacts

[http://gss.omb.delaware.gov/contracting/proc\\_contacts.shtml](http://gss.omb.delaware.gov/contracting/proc_contacts.shtml)

	A	B	C	D	G	H	I	J	K
	NAME	TITLE	STATE AGENCY/SCHOOL DISTRICT/CITY/TOWN	ADDRESS					
146	<b>SCHOOL DISTRICTS</b>								
148	CHUCK LONGFELLOW DAVID J. BLOWMAN	FINANCE DIRECTOR	APPOQUINIMINK DISTRICT BRANDYWINE DISTRICT	118 SOUTH SIXTH STREET, ODESSA, DE 19730-4010					
149	SEAN SOKOLOWSKI ADA CARTER	CHIEF FINANCIAL OFFICER BUSINESS MANAGER	CAPITAL SCHOOL DISTRICT	1000 PENNSYLVANIA AVENUE, CLAYMONT, DE 19703-1237 945 FOREST STREET, DOVER, DE 19904-3498 P.O. BOX 188, 219 OLD NORTH ROAD, WYOMING, DE 19934-1252					
151	OLIVER GUMBS ROBERT SILBER	DIRECTOR, BUSINESS & FINANCE DIRECTOR, BUSINESS OPERATIONS	CEASAR RODNEY SCHOOL DISTRICT CAPE HENLOPEN SCHOOL DISTRICT	1270 KINGS HIGHWAY, LEWES, DE 19958-1790					
153	KAREN S. THORPE	CHIEF FINANCIAL OFFICER	CHRISTINA SCHOOL DISTRICT	600 N. LOMBARD STREET, WILMINGTON, DE 19801-1432					
154	JEANNETTE STEELE	DIRECTOR, BUSINESS	COLONIAL SCHOOL DISTRICT	318 EAST BASIN ROAD, NEW CASTLE, DE 19720-4214					
155	PATRICK C. MILLER	DIRECTOR FINANCES	DELMAR SCHOOL DISTRICT	200 NORTH EIGHTH STREET, DELMAR, DE 19940-1399					
156	CHRISTINE C. DACOSTA	CHIEF FINANCIAL OFFICER	INDIAN RIVER SCHOOL DISTRICT	31 HOOSIER STREET, SELBYVILLE, DE 19975					
157	MARSHA MURPHY	BUSINESS MANAGER	LAKE FOREST SCHOOL DISTRICT	5423 KILLENS POND ROAD, FELTON, DE 19943-9801					
158	TAMMY KOROSK	FINANCIAL SECRETARY	LAUREL SCHOOL DISTRICT	1160 SOUTH CENTRAL AVENUE, LAUREL, DE 19956-1413					
159	JASON S. HALE, CPA	CHIEF FINANCIAL OFFICER	MILFORD SCHOOL DISTRICT	906 LAKEVIEW AVENUE, MILFORD, DE 19963-1799					
160	MARK DUFENDACH	DIRECTOR, BUSINESS	NEW CASTLE COUNTY VOTEC SCHOOL DISTRICT	1417 NEWPORT ROAD, WILMINGTON, DE 19804-3499					
161	JILL FLOORE	BUSINESS MANAGER	POLYTECH SCHOOL DISTRICT	P.O. BOX 22-823 WALNUT SHADE ROAD, WOODSIDE, DE 19980-0022					
162	DONNA BLACKBURN	CHIEF FINANCIAL OFFICER	RED CLAY CONSOLIDATED SCHOOL DISTRICT	4550 NEW LINDEN HILL ROAD, WILMINGTON, DE 19804-4198					
163	JERRY GALLAGHER	DIRECTOR, ADMINISTRATIVE SERVICES	SEAFORD SCHOOL DISTRICT	390 NORTH MARKET STREET EXTENDED, SEAFORD, DE 19973-1432					
164	EDWARD SIEBERT, ED. D.	DIRECTOR OF FINANCE MANAGEMENT	SMYRNA SCHOOL DISTRICT	22 SOUTH MAIN STREET, SMYRNA, DE 19973-2812					
165	HEATH CHASANOV	DIRECTOR, BUSINESS	SUSSEX TECHNICAL SCHOOL DISTRICT	P.O. BOX 351 -17137 COUNTY SEAT HIGH GEORGETOWN, DE 19947-0351					
166	ROY WHITAKER	SUPERINTENDENT	WOODBIDGE SCHOOL DISTRICT	16359 SUSSEX HIGHWAY, BRIDGEVILLE, DE 19933					
167	<b>SCHOOL FACILITIES SUPERVISORS</b>								
169	ROBERT HERSHEY	SUPERVISOR, BUILDINGS & GROUNDS	APPOQUINIMINK SCHOOL DISTRICT	118 SOUTH SIXTH STREET BOX 4010, ODESSA, DE 19730-4010					
170	JOHN READ	SUPERVISOR, FACILITIES	BRANDYWINE SCHOOL DISTRICT	3401 GREEN STREET CLAYMONT DE 19703					
171	KEN STARKE	SUPERVISOR, FACILITIES MANAGEMENT	CAESAR RODNEY SCHOOL DISTRICT	219 OLD NORTH ROAD, BOX 188, WYOMING, DE 19934-1252					
172	BRIAN BASSETT	DIRECTOR OF ADMINISTRATION	CAPE HENLOPEN SCHOOL DISTRICT	1270 KINGS HIGHWAY, LEWES, DE 19958-1790					
173	ELLIOTT HARDIN	BUILDINGS & GROUNDS	CAPITAL SCHOOL DISTRICT	945 FOREST STREET, DOVER, DE 19904-3498					
174	KELLI RACCA	CHIEF OPERATIONS OFFICER	CHRISTINA SCHOOL DISTRICT	925 BEAR-CORBITT ROAD, BEAR, DE 19701					
175	KAREN GILBERT	DIRECTOR, OPERATIONS	COLONIAL SCHOOL DISTRICT	318 E. BASIN ROAD, NEW CASTLE, DE 19720-4200					
176	ROBERT SEARCEY	DIRECTOR OF FACILITIES	DELMAR SCHOOL DISTRICT	200 N. EIGHTH STREET, DELMAR, DE 19940-1399					
177	JOHN ECKRICH	SUPERVISOR, BUILDINGS & GROUNDS	INDIAN RIVER SCHOOL DISTRICT	31 HOOSIER STREET, SELBYVILLE, DE 19975					
178	ROBERT HART	BUILDINGS & GROUNDS	LAKE FOREST SCHOOL DISTRICT	5423 KILLENS POND ROAD, FELTON, DE 19943-9801					
179	MONET WHALEY SMITH	SUPERVISOR, BUILDINGS & GROUNDS	LAUREL SCHOOL DISTRICT	1160 S. CENTRAL AVENUE, LAUREL, DE 19956-1413					
180	HEINZ RETZLAFF	DIRECTOR, OPERATIONS	MILFORD SCHOOL DISTRICT	906 LAKEVIEW AVENUE, MILFORD, DE 19963-1799					
181	PAUL IGNUDDO	SUPERVISOR, FACILITIES MANAGEMENT	NCCVT SCHOOL DISTRICT	1417 NEWPORT ROAD, WILMINGTON, DE 19804-3499					
182	MIKE KELLEY	SUPERVISOR, BUILDINGS & GROUNDS	POLYTECH SCHOOL DISTRICT	P.O. BOX 97, WOODSIDE, DE 19980-0097					
183	MARCIN MICHALSKI	MANAGER, SCHOOL FACILITIES & MAINTENANCE	RED CLAY SCHOOL DISTRICT	1798 LIMESTONE ROAD, WILMINGTON, DE 19804-4198					
184	ROY WHITAKER	SUPERVISOR, BUILDINGS & GROUNDS	SEAFORD SCHOOL DISTRICT	390 N. MARKET STREET EXTENDED, SEAFORD, DE 19973-1432					

School Districts

State Agencies

Local Municipalities

Fire Departments



OFFICE OF SUPPLIER DIVERSITY

# Delaware Office of Supplier Diversity

<http://gss.omb.delaware.gov/osd/index.shtml>



Office of Management and Budget : Government Support Services : Office of Supplier Diversity

## HOME

Director's Letter  
About Agency  
FAQs  
Employment  
Contact Information

## SERVICES

Beneficial Business Events  
Certification  
Recertification  
Contractor Registration Application  
Directory of Certified Businesses

## INFORMATION

2nd Tier Reporting Form  
Informational Video Series  
Newsroom & Spend Reports  
Governor's Supplier Diversity Council  
Supplier Diversity Plans  
Under Threshold Form



## Welcome to Delaware's Office of Supplier Diversity

"Our mission is to assist the entire supplier diversity community of minority, women, veteran, service disabled veteran, and individuals with disabilities owned businesses as well as small businesses of a unique size in competing for the provision of commodities, services, and construction to State departments, agencies, authorities, school districts, higher education institutions and all businesses."

### [Directory of Certified Businesses](#)

#### What would you like to do?

[Become Certified](#) as a diverse supplier (minority, women, veteran, service disabled veteran, and individuals with disabilities owned businesses) or a Small Business Focus (SBF) program vendor.

Research procurement opportunities with the State of Delaware?

- Where can I register to receive emails for State contracting/proposal opportunities? [Register](#) to receive state opportunities
- Where can I find current State contracting/proposal opportunities? [bids.delaware.gov](http://bids.delaware.gov)
- Visit [mymarketplace.delaware.gov](http://mymarketplace.delaware.gov) for procurement business intelligence tools
- If you would like to be added to the Office of Supplier Diversity List Serve to receive emails with business development opportunities and information, please [Self-Register here](#).
- [Where can I find the current contracted services with the State?](#)

To communicate with OSD, please [email us](#).



OFFICE OF SUPPLIER DIVERSITY



JOIN THE  
OSD LIST  
SERVE



OFFICE OF SUPPLIER DIVERSITY

FIND APPLICATIONS AT THE CERTIFICATION LINK

Michelle Morin, Executive Director  
Office of Supplier Diversity  
OMB /Government Support Services  
100 Enterprise Place, Suite 4  
Dover, Delaware 19904  
Phone: 302-857-4554 (direct dial)  
Fax: 302-677-7086  
Email: [Michelle.Morin@state.de.us](mailto:Michelle.Morin@state.de.us)  
OSD website: [gss.omb.delaware.gov/osd](http://gss.omb.delaware.gov/osd)



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